



## APPLICATION FOR MEMBERSHIP

FSA Membership requirements are attached. Please indicate membership type:

Regular     Associate     Affiliate

Name of Company: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_ Country: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

Web Address: \_\_\_\_\_ Email Address: \_\_\_\_\_

Brief statement of business activities which would qualify you for membership: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**TRANSFER OF MEMBERSHIP:** A membership in the Association shall be personal to the business entity that applies for and is accepted for membership, and any sale, assignment or transfer of such membership, shall be wholly void unless the Board of Directors, at its discretion, and by a proper vote, expressly consents to the transfer of a membership and to acceptance of the transferee as a member of the Association.

Enclosures that must accompany application:

- Copy of catalog or literature which describes membership qualifying products.
- Regular members must submit a notarized certificate to the effect that the application has an annual sales volume of sealing devices of its own manufacture of \$500,000 (U.S. or equivalent) or more in the products(s) that qualify for membership.
- Division Application form indicating Divisions for which you qualify and wish to apply.
- Check for one full year's dues.

\_\_\_\_\_  
*Name of Application Representative*

\_\_\_\_\_  
*Title*

\_\_\_\_\_  
*Date*

# FLUID SEALING ASSOCIATION

## DIVISION APPLICATION

*The FSA is divided into five product divisions as follows:*

Compression Packing  
Gasket  
Mechanical Seals  
Piping Systems – Non-Metallic Expansion Joints  
Ducting Systems – Non-Metallic Expansion Joints

For Regular or Associate Membership, please list below the Division(s) for which you wish to apply and the products you manufacture that qualify you for membership in the Division(s). Division Guidelines were forwarded with the FSA membership information.

<b>Division</b>	<b>Products Manufactured or Supplied</b>
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

**IMPORTANT: FOR REGULAR AND ASSOCIATE MEMBERSHIP,  
PLEASE ATTACH A PRODUCT CATALOG FOR EACH DIVISION FOR WHICH YOU APPLY**

\_\_\_\_\_  
*Company Name*

\_\_\_\_\_  
*Name of Applicant Representative*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Signature of Applicant Representative*

# FSA DUES INVOICE

(To be returned with Application, Dues Check and Certification of Eligibility)  
Payment must accompany application.

The FSA Office will hold all information in strictest confidence.

*Dues are not tax deductible as charitable contributions.*

*However, they may be deductible as ordinary and necessary business expense.*

## Division Membership

Please list the Division(s) for which you have applied:


## Dues Calculation for Regular and Associate Membership Only

- A. \_\_\_\_\_ Base Dues calculated by Annual Sales (See Dues Structure form)
- B. \_\_\_\_\_ Division Dues [\$350 x number of Division Memberships **over one**]  
(e.g., if you are applying to three Divisions, you need only pay \$700 for two Divisions)
- C. \_\_\_\_\_ Total Amount Due (the sum of A and B)
- D. \_\_\_\_\_ Add 5% processing fee onto the total of C above **if you are using a credit card**
- E. \_\_\_\_\_ Total Amount Due (the sum of C and D)

Example: Acme Gaskets has Annual Sales of \$6.5 million of FSA products as defined on the Dues Structure form and belongs to 3 Divisions. Dues would be \$4300, plus \$700, or \$5000.

## Dues Calculation for Affiliate Membership Only

\_\_\_\_\_ \$500 Base Dues

## Payment Information

Method of Payment: [ ] Check drawn on U.S. Bank [ ] VISA [ ] Master Card [ ] American Express

Account No. \_\_\_\_\_ Exp. Date \_\_\_\_\_

Name on Card \_\_\_\_\_

Billing Address for Card \_\_\_\_\_

\_\_\_\_\_  
Signature of Principal Representative of Company.

\_\_\_\_\_  
Date

**FLUID SEALING ASSOCIATION**  
**DUES STRUCTURE – 2012**

**Regular Membership**

(All information is held in strictest confidence by the FSA Office.)

-----

**BASE DUES**

1.	Annual Sales of Fluid Sealing Products of up to \$4.999 Million	=	\$3,400 (US)
2.	Annual Sales of Fluid Sealing Products of \$5.0 to \$9.999 Million	=	\$4,535 (US)
3.	Annual Sales of Fluid Sealing Products of \$10.0 to \$19.999 Million	=	\$5,700 (US)
4.	Annual Sales of Fluid Sealing Products of \$20.0 Million to \$49.999 Million	=	\$6,800 (US)
5.	Annual Sales of Fluid Sealing Products Of \$50 Million and Over	=	\$9,065 (US)

**Certification:** I certify that, based on annual sales (within North, South, and Central America only) of fluid sealing products of the Division(s) to which our company belongs, our sales fall into the following category shown above:

\_\_\_\_\_ 1    \_\_\_\_\_ 2    \_\_\_\_\_ 3    \_\_\_\_\_ 4    \_\_\_\_\_ 5 (Please check one)

\_\_\_\_\_  
Authorized Company Representative

\_\_\_\_\_  
Date

\_\_\_\_\_  
Company

**DIVISION DUES**

If a Company belongs to more than one Division, there is an additional charge of \$350 per additional Division Membership (e.g., if you are a member of three Divisions, you need only pay \$700 for two additional Divisions).

**Fluid Sealing products are:** those products that qualify a company for FSA and Division membership. According to the FSA Bylaws, sealing devices are defined as: Devices which prevent or control the escape of a fluid entry or of a foreign material, the nature of which is considered by the Board of Directors of the Association to be common and/or related to the industry, and which is commonly used (a) around shaft, rod, plungers and valve stems which are elements of cylinders, pumps, and valves, (b) between flange surfaces to join pipes and seal equipment such as boilers, mixers, etc., or (c) to control vibration and motion.



## CERTIFICATION OF ELIGIBILITY

Applicants for *Regular Membership* must complete this section and return the notarized statement to the FSA office with the Application and Dues Check.

I certify that our company has an annual sales volume of sealing devices of its own manufacture of **\$500,000** (U.S. dollars or equivalent) or more, in products that qualify our company for membership. (See Definition of FSA Products.)

\_\_\_\_\_  
COMPANY NAME

\_\_\_\_\_  
DATE

\_\_\_\_\_  
NAME OF AUTHORIZED  
COMPANY REPRESENTATIVE

\_\_\_\_\_  
NOTARIZATION

\_\_\_\_\_  
SIGNATURE OF  
REPRESENTATIVE

\_\_\_\_\_  
DATE



## **MEMBERSHIP REQUIREMENT**

### **REGULAR MEMBERS**

Any partnership, company or corporation which manufactures and, either directly or through a parent or subsidiary, sells sealing devices, is eligible to be elected to Regular Members in the Association provided, however, that any applicant must provide a notarized certification to the effect that the applicant has an annual sales volume of sealing devices of its own manufacture of \$500,000 (U.S.) or more, in the product(s) that qualify if for membership.

1. Sealing device – a device which prevents or controls the escape of a fluid or entry of a foreign material, the nature of which is considered by the Board of Directors of the Association to be common and/or related to the industry, and which is commonly used:
  - a. around shafts, rods, plungers and valve stems which are elements of cylinders, pumps and valves,
  - b. between flanged surfaces to join pipes and seal equipment such as boilers, mixers, etc., or
  - c. to control vibration and motion.
2. Manufacture – the process of machining, forming, shaping, molding, pressing, braiding, weaving, mixing, calendaring, coating, extruding or curing from raw or semi-finished materials. The process of cutting or forming finished or semi-finished materials, without more, shall not constitute manufacturing.

### **ASSOCIATE MEMBERS**

The following entities may be elected to associate membership upon such terms, conditions, and upon the payment of such dues and charges, as not less than 75% of the Members of the Board of Directors may prescribe:

1. Associate Member
  - a. Any partnership, company or corporation which is engaged in the business of manufacturing and/or supplying to manufacturers of sealing devices, raw materials, equipment, or supplies of any form or description.
  - b. Any partnership, company or corporation which is engaged in the business of testing raw materials, equipment or supplies of any form or description, used by manufacturers of sealing devices.
2. Associate Members shall have all the privileges of membership, except that:
  - a. they shall be admitted to meetings of any committee or division of the Association of which they are members or to which they have been invited. Meetings may be closed at any time by the Chairman or by a majority of the members of such committee or division.

- b. Associate Members would be permitted to be the Chairman or Vice Chairman of a division, however, voting on division matters would be left to the discretion of the Division.
3. Associate Members shall, upon their election, agree to abide by the policies and regulations promulgated by the Board of Directors and shall be subject to expulsion upon majority vote of the members of the Board of Directors for failure to abide by such policies and regulations.

### AFFILIATE MEMBERS

Any partnership, company or corporation that is engaged in the business of publishing periodicals containing articles, stories, etc. that focus on the fluid sealing industry and fluid sealing products is eligible to be elected to Affiliate Membership in the Association.

Affiliate members shall have all of the privileges of membership except that:

- a. Affiliate members shall have no vote in Association or Division matters, nor shall their representatives to the Association be eligible for election as a Director or any other officer of the Association; and
- b. Affiliate members shall only be admitted to meetings of any committee or division of the Association to which they have been invited. Meetings may be closed at any time by the Chairman or by a majority of the members of such committee or division.



## WHY SHOULD I JOIN?

1. The FSA is an international association of companies which manufacture fluid sealing devices and of suppliers to the industry.
2. It is estimated that the FSA members represent over 85% of the North American Free Trade Agreement (NAFTA) market.
3. The semi-annual newsletter affords each member a chance to announce new products and to submit a profile on their company.
4. Our five product Divisions enable members to keep current on industry trends.
5. Periodic updates are issued on regulations that effect the industry.
6. Each member has a chance to contribute to the Technical Handbooks and standards developed by each of the Divisions.
7. Participation in joint marketing programs such as videos, trade shows and position papers.
8. Technical symposia, sponsored by the Divisions, give you an opportunity to increase your knowledge of the industry.
9. The semi-annual meetings are a place to meet with your peers and develop relationships that otherwise are difficult to cultivate.