



FLUIDSEALING
ASSOCIATIONSM

**MEMBERSHIP
INFORMATION**
PACKAGE



MOVING INDUSTRY FORWARD

The Fluid Sealing Association membership information package provides a comprehensive overview of the benefits and opportunities available to members, emphasizing the organization's role as a leader in the fluid sealing industry.

Membership connects companies to a global network of industry experts, fosters collaboration, and provides access to cutting-edge resources, technical guidelines, and standards. It highlights avenues for professional development, advocacy, and visibility within the market.

The package details membership categories, criteria, and the value-added services offered, ensuring members are equipped to advance innovation, sustainability, and best practices in fluid sealing technologies.

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WHO WE ARE

Founded in 1933, the Fluid Sealing Association® is an international trade association. Member companies are involved in the production and marketing of a wide range of fluid sealing devices primarily targeted to the industrial market.

Fluid Sealing Association membership includes a number of companies in Europe and Central and South America, but is most heavily concentrated in North America. Fluid Sealing Association members account for a majority of the manufacturing capacity for fluid sealing and containment devices in the Americas market.



MISSION STATEMENT

The Fluid Sealing Association is dedicated to advancing the fluid sealing industry by fostering innovation, promoting sustainability, and ensuring the highest standards of safety and reliability. The Association strives to be the leading resource for education, advocacy, and collaboration, empowering members and stakeholders to achieve excellence in fluid sealing solutions for a better tomorrow.



WHAT WE OFFER



Fluids Sealing Association KnowledgeBase

Our Divisions and Technical Committees are steadfast in their commitment to advancing the KnowledgeBase, ensuring it serves as a premier repository of technical expertise for end users. This ongoing effort includes the development and dissemination of comprehensive handbooks, technical articles, detailed presentations, and instructional videos. By expanding these resources, we aim to equip industry professionals with the knowledge and tools needed to address evolving challenges in fluid sealing technologies.



Advocacy

The Government and Regulatory Affairs Committee remains vigilant in tracking and analyzing methane emissions regulations across the United States, Canada, and Mexico. This monitoring ensures compliance with evolving legislative frameworks and supports our members in navigating regulatory landscapes. Additionally, the committee has broadened its scope by integrating the PFAS Task Force, dedicated to understanding and responding to emerging legislation. This task force focuses on proactively addressing regulatory impacts on the fluid sealing industry, fostering a unified approach to compliance and sustainability.



Strategic Partnerships

We actively engage with standards organizations to monitor, influence, and contribute to industry-wide standardization initiatives. By participating in the development and revision of these standards, we aim to shape best practices, ensure compatibility across systems, and promote innovation that aligns with the needs of fluid sealing stakeholders. These partnerships underscore our commitment to maintaining the highest levels of technical excellence and fostering a cohesive industry framework.



Training

Each Division is dedicated to developing instructional videos, webinars, and interactive training modules tailored to the needs of industry professionals. These resources emphasize the advantages of adopting a system-wide approach to fluid sealing, highlighting the integration of products, techniques, and strategies to enhance performance, reliability, and efficiency. Additionally, Divisions are facilitating dialogues with end users to address specific challenges and demonstrate how optimized fluid sealing solutions can drive system-wide improvements.

OUR CORE VALUES



Education & Technical Leadership

Create and collectively share valuable content that promotes our position as industry thought and technical leaders.



Respect & Integrity

Build trust through responsible actions and uphold the highest standards of integrity with our members and the community we serve.



Responsibility & Sustainability

Commit and actively contribute to the improvement of sealing standards while maintaining a strong focus on the environmental stewardship of our audience.



MEMBERSHIP BENEFITS

Becoming a member of the Fluid Sealing Association provides unparalleled access to industry-leading knowledge, collaborative networks, and dynamic marketing platforms that empower your business to excel in the competitive fluid sealing market. Membership opens the door to a forward-thinking community that drives innovation, develops critical standards, and shapes the future of the industry. Engage directly with experts and peers through specialized divisions such as **Compression Packing, Expansion Joints, Gaskets, and Mechanical Seals**, each offering targeted insights and resources to help your business address specific challenges and seize opportunities in these essential segments of the industry.

Technical Benefits

Contribute to Industry Standards: As a member, you have the opportunity to actively participate in the development and refinement of Technical Handbooks and Standards within our Divisions. These resources serve as authoritative references for specifiers, engineers, government officials, students, and others seeking detailed technical information about fluid sealing devices.

Regulatory Updates: Members receive timely updates on regulatory changes impacting the fluid sealing industry. Our technical committees work diligently to influence and harmonize standards that represent the collective interests of the Fluid Sealing Association members, engaging directly with task forces from global standards organizations.

Market Intelligence: We collect, analyze, and distribute critical insights on trends in business, technology, market dynamics, government regulations, and trade developments—ensuring our members stay ahead in a competitive landscape.

Division-Specific Expertise: Our four specialized product Divisions empower members to stay informed about the latest advancements and trends within their respective areas of expertise.

Technical Symposia: Members gain access to technical symposia hosted by our Divisions, offering an invaluable platform for expanding technical knowledge and expertise in the industry.

Strategic Collaboration: Division technical committees convene during our spring working meetings, providing members with an opportunity to shape the future of fluid sealing technologies and standards.

Marketing Benefits

Networking Opportunities: The Fluid Sealing Association's technical and annual meetings provide an unparalleled forum to network with peers, cultivate meaningful relationships, and engage directly with suppliers and customers—all in one convenient location.

Visibility Through Digital Reach: With over 10,000 monthly visitors to our website, members benefit from enhanced visibility as part of a widely accessed industry resource.

Quarterly Newsletter: Members can highlight their latest innovations and share company profiles through our quarterly newsletter, ensuring visibility among industry stakeholders.

Collaborative Marketing Initiatives: Participation in joint marketing programs, including videos, trade shows, and position papers, offers members a chance to amplify their brand presence and influence within the industry.

Why Join the Fluid Sealing Association?

- Contribute to the creation of Technical Manuals and Standards, positioning yourself as a thought leader in fluid sealing technologies.
- Stay informed on industry regulations and trends through regular updates and access to market intelligence.
- Enhance your technical knowledge through symposia and strategic meetings tailored to industry professionals.
- Promote your company and products via our newsletter, website, and joint marketing programs.
- Build lasting relationships and expand your professional network at our semi-annual meetings.

MEMBERSHIP CATEGORIES

Regular Members

Any partnership, company, or corporation that manufactures and, either directly or through a parent or subsidiary, sells sealing devices is eligible for election to Regular Membership in the Association. Applicants must provide a notarized certification verifying an annual sales volume of sealing devices of their own manufacture totaling \$500,000 (U.S.) or more in qualifying product categories.

Voting Representation

Each Regular Member must designate a voting representative authorized to vote on matters formally placed before the membership.

Definition of Sealing Devices

A sealing device is defined as a mechanism designed to prevent or control the escape of fluids or the entry of foreign materials. These devices are recognized by the Board of Directors as integral to the industry and are commonly used in:

- a. Applications involving shafts, rods, plungers, and valve stems in cylinders, pumps, and valves;
- b. Sealing flanged surfaces in pipes and equipment such as boilers and mixers;
- c. Controlling vibration and motion.

Definition of Manufacture

Manufacture involves processes such as machining, forming, shaping, molding, pressing, braiding, weaving, mixing, calendaring, coating, extruding, or curing raw or semi-finished materials. Merely cutting or forming finished or semi-finished materials without further processing does not constitute manufacturing.

Associate Members

Any partnership, company, or corporation engaged in the business of manufacturing or supplying raw materials, equipment, or supplies used in the production of sealing devices is eligible for election to Associate Membership in the Association. This includes entities involved in testing raw materials, equipment, supplies, or products manufactured by Regular Members.

Voting and Participation Rights

Each Associate Member must designate a voting representative authorized to vote on association matters. Associate Members are entitled to attend meetings of committees or divisions they belong to or are invited to. Additionally, they may serve as Chair or Vice Chair of divisions or committees.

Distributor/Channel Partner Members

A sole proprietorship, partnership, company, corporation, or business entity with no legal relationship or affiliation with any current Regular Member of the FSA and which takes title to stocks or inventories of sealing devices for resale is eligible for Distribution/Channel Membership. Members in this category must have a minimum annual sales volume of sealing devices totaling \$100,000 (U.S.).

Participation and Voting Rights

Distribution/Channel Members are entitled to attend meetings of any committee or division they belong to or are invited to. They also have the right to serve as Chair or Vice Chair of divisions or committees and to vote on matters formally placed before the association, division, or committee membership.

Affiliate Members

Any partnership, company, or corporation engaged in publishing periodicals featuring articles, stories, and content focused on the fluid sealing industry and its products is eligible for election to Affiliate Membership in the Association.

Participation and Voting Rights

Affiliate Members do not have voting rights in association or division matters, nor may their representatives serve on the Board of Directors or hold office within the Association. They may attend committee or division meetings only by invitation.

Standards Partner Members

Any partnership, company, corporation, sole proprietorship, or government agency that is an engineering firm providing services to sealing device manufacturers, distributors, channel partners, or end-users, or which is itself an end-user of sealing devices, is eligible for Standards Partner Membership in the Association.

Eligible Services

Standards Partner Members must provide one or more of the following services:

Sealing device systems engineering services

Process or facility design services

Procurement, project management, or construction services

Hydraulic or mechanical modeling services

Analytical methods services

Laboratory testing services

Field-testing services for facility owners, governments, or vendors

Participation and Voting Rights

Standards Partner Members do not have voting rights in association, division, or committee matters and are not eligible to serve on the Board of Directors or hold office in the Association.

Attendance at committee or division meetings is by invitation from the Chair, and Standards Partner Members are not eligible to serve as Chair or Vice Chair of a division or committee.



APPLICATION FOR MEMBERSHIP

FSA Membership requirements are attached. Please indicate membership type:

Regular Associate Distributor/Channel Partner Affiliate Standards Partner

Name of Company: _____

Address: _____

City: _____ State: _____ Zip Code: _____ Country: _____

Telephone: _____ Fax: _____

Web Address: _____ Email Address: _____

Brief statement of business activities which would qualify you for membership: _____

TRANSFER OF MEMBERSHIP: A membership in the Association shall be personal to the business entity that applies for and is accepted for membership, and any sale, assignment or transfer of such membership, shall be wholly void unless the Board of Directors, at its discretion, and by a proper vote, expressly consents to the transfer of a membership and to acceptance of the transferee as a member of the Association.

Enclosures that must accompany application:

- Copy of catalog or literature, or a company web site address, which shows qualifying products for each Division for which you apply.
- Regular members must submit a notarized certificate to the effect that the applicant has an annual sales volume of sealing devices of its own manufacture of \$500,000 (U.S. or equivalent) or more in the products(s) that qualify for membership.
- Distributor/Channel Partner members must submit a notarized certificate to the effect that the application has an annual sales volume of sealing devices of \$100,000 (U.S. or equivalent) or more in the products(s) that qualify for membership.
- Division Application form indicating Divisions for which you qualify and wish to apply.
- A completed Dues Invoice form with credit card information or a check for one full year's dues.
- A completed Due Structure form.

Name of Application Representative	Title	Date
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DIVISION APPLICATION

The Fluid Sealing Association is divided into four product divisions as follows:

- Compression Packing Division
- Mechanical Seal Division
- Gasket Division
- Expansion Joint Division

For Regular, Associate or Distributor/Channel Partner Membership, please list below the Division(s) for which you wish to apply and the products you manufacture that qualify you for membership in the Division(s).

Division	Products Manufactured or Supplied

Company Name	Name of Applicant Representative
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Date	Signature of Applicant Representative
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DUES INVOICE

Payment must accompany application.

The Fluid Sealing Association Office will hold all information in strictest confidence. Contributions, gifts, or dues to the Fluid Sealing Association are NOT tax deductible as charitable contributions. However, they may be deductible as ordinary and necessary business expenses.

Division Membership

For Regular, Associate, or Distributor/Channel Partner Membership Only

Please list the Division(s) for which you have applied:

Dues Calculation

A. Base Dues

_____ Regular/Associate Members: Calculated by Annual Sales (See next page)

_____ Distributor/Channel Partner Members: \$1,800 USD Base Dues

_____ Standards Partner Members: \$750 USD Base Dues

B. _____ Division Dues: [\$350 x number of Division Memberships over one]
Applies for Regular, Associate, and Distributor/Channel Partner Members
(If you are applying to three Divisions, you would pay \$700 for two Divisions.)

C. _____ Total Amount Due (the sum of A and B)

D. _____ Add 5% processing to the total of C above if you are using a credit card

E. _____ Total Amount Due (the sum of C and D)

Example: Acme Gaskets (Regular Member) has Annual Sales of \$6.5 million of fluid sealing products as defined on the Dues Structure form and belongs to three Divisions. Dues would be \$6,305, plus \$700, totaling \$7,005.

Payment Information

Method of Payment: Check drawn on U.S. Bank Visa Mastercard American Express

Account No. _____ Exp. Date _____

Name on Card _____ CVV _____

Billing Address for Card _____

Signature of Principal Representative of Company.

Date



DUES STRUCTURE - 2025

Regular and Associate Membership

(All information is held in strictest confidence by the FSA Office.)

BASE DUES

Please check level below.

- | | | | |
|---|---|---------------|-------|
| 1. Annual Sales of Fluid Sealing Products of up to \$4.999 Million | = | \$5,000 (US) | _____ |
| 2. Annual Sales of Fluid Sealing Products of \$5.0 to \$9.999 Million | = | \$6,305 (US) | _____ |
| 3. Annual Sales of Fluid Sealing Products of \$10.0 to \$19.999 Million | = | \$7,715 (US) | _____ |
| 4. Annual Sales of Fluid Sealing Products of \$20.0 Million to \$49.999 Million | = | \$9,115 (US) | _____ |
| 5. Annual Sales of Fluid Sealing Products of \$50 Million and Over | = | \$11,925 (US) | _____ |

_____ I certify, by my signature below, that I have read and agree to the terms contained in the FSA Privacy Policy located at: fluidsealing.com/fsa_privacy_policy.pdf

_____ For Regular Membership applicants only: I certify that our company has an annual sales volume of sealing devices of our own manufacture of \$500,000 (US) or more worldwide in products that qualify our company for membership, as stated on the enclosed Certification of Eligibility.

_____ I certify that our annual sales, within North, South, and Central America only, of fluid sealing products of the division(s) to which our company is a member, fall into the base dues category indicated above.

Authorized Company Representative

Date

Company

DIVISION DUES

If a Company belongs to more than one Division, there is an additional charge of \$350 per additional Division Membership (e.g., if you are a member of three Divisions, you need only pay \$700 for two additional Divisions).

“Fluid sealing products” as referenced above are those products that qualify a company for FSA and Division membership. According to the FSA Bylaws, sealing devices are defined as: Devices which prevent or control the escape of a fluid entry or of a foreign material, the nature of which is considered by the Board of Directors of the Association to be common and/or related to the industry, and which is commonly used (a) around shaft, rod, plungers and valve stems which are elements of cylinders, pumps, and valves, (b) between flange surfaces to join pipes and seal equipment such as boilers, mixers, etc., or (c) to control vibration and motion.

Fluid Sealing Association dues are non-refundable.

Contributions, gifts, or dues to the Fluid Sealing Association are NOT tax deductible as charitable contributions. However, they may be deductible as ordinary and necessary business expenses.



CERTIFICATE OF ELIGIBILITY

Applicants for **Regular Membership** must complete this page and return the statement to the FSA office with the membership application and dues payment.

I certify that our company has an annual sales volume of fluid sealing devices of its own manufacture of **\$500,000** (USD) or more worldwide in products that qualify our company for Regular membership.

Company Name

Name of Authorized Company Representative

Signature of Representative

Date

“Fluid sealing devices” as referenced above are those products that qualify a company for FSA and Division membership. According to the FSA Bylaws, sealing devices are defined as: Devices which prevent or control the escape of a fluid entry or of a foreign material, the nature of which is considered by the Board of Directors of the Association to be common and/or related to the industry, and which is commonly used (a) around shaft, rod, plungers and valve stems which are elements of cylinders, pumps, and valves, (b) between flange surfaces to join pipes and seal equipment such as boilers, mixers, etc., or (c) to control vibration and motion.



CERTIFICATE OF ELIGIBILITY

Applicants for **Distributor/Channel Partner Membership** must complete this section and return the statement to the FSA office with the application and dues payment.

I certify that our company has an annual sales volume of fluid sealing devices of **\$100,000** (U.S. dollars or equivalent) or more worldwide in products that qualify our company for membership.

Company Name

Name of Authorized Company Representative

Signature of Representative

Date

“Fluid sealing devices” as referenced above are those products that qualify a company for FSA and Division membership. According to the FSA Bylaws, sealing devices are defined as: Devices which prevent or control the escape of a fluid entry or of a foreign material, the nature of which is considered by the Board of Directors of the Association to be common and/or related to the industry, and which is commonly used (a) around shaft, rod, plungers and valve stems which are elements of cylinders, pumps, and valves, (b) between flange surfaces to join pipes and seal equipment such as boilers, mixers, etc., or (c) to control vibration and motion.



Contact us today for your complete membership application package.

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